# **TEAM BUILDERS PROCESS**



DESIGN | BUILD | REMODEL

# YOUR PLANNING JOURNEY

- New Approved Project
- Long Range Planning
- Critical Filter
- Should Filter
- Can Filter
- Kick-Off Meeting

#### YOU'RE ON OUR TEAM

- Thank You & Feedback
- Review & Referral
- Keep In Touch
- Plan Your Next Project

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# YOUR BUYING JOURNEY

- Initial Consultation
- Design/Budget Approval Meeting
- Selection & Trades Meetings
- Estimating & Final Design
- Final Proposal Meeting
- Ink Your Deal!

# YOUR CONSTRUCTION JOURNEY

- Materials & Equipment Arrival
- Project Start
- Execute The Plan
- Pass Inspections
- Complete Punch List Items
- Project Close Out

# YOUR BUYING JOURNEY

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#### SELECTION MEETINGS

- Let's get your finishes selected!
- Let us walk beside you and be a resource for your inspiration!
- In these meetings, we present you with material options based on your design tastes.

#### DESIGN/BUDGET APPROVAL MEETING

- Let us show you what we have designed for you.
- Let's discuss potential cost implications.
- And if we need to, let's get creative to ensure we can provide a solution that fits your budget.

#### TRADES MEETING

- We introduce our trades team to your project!
- We debug any potential issues.
- We set clear expectations on project scope, timelines, and sequence.

### **ESTIMATING & FINAL DESIGN**

- We verify all selections and finalize your design for your approval.
- We compile your project scope and associated costs based on the final approved design.
- We review your project with our internal team to ensure all details are captured and included.

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#### **INK YOUR DEAL!**

- We need your John Hancock and down payment to move forward!
- Congrats! It is time to celebrate! You are on our schedule!
- We set expectations on what happens next in Your Planning Journey!

## INITIAL CONSULTATION

- Tell us your must-haves and desires.
- We explore some inspiration together.
- Let's get clear on what matters most to you (budget, schedule, quality).

#### FINAL PROPOSAL MEETING

- We show you the good stuff design renderings, contract details, and project cost.
- From here, we hope you have everything you need to make an informed decision.
- If any minor tweaks are needed, we will handle them. No sweat!

# YOUR PLANNING JOURNEY

#### TEAM BUILDERS...

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#### LONG RANGE PLANNING

- We order your long lead materials.
- We submit your plans and fill out the required forms to obtain building permits.
- We set up your project in our project management software while all the details are fresh.

#### CRITICAL FILTER

Six - Eight Weeks Out

- We finalize your construction schedule. Your start date is becoming more concrete!
- We build your project binder filled with all the pertinent project details. Our crew uses this binder as a continuous reference throughout your project.

#### **CAN FILTER**

Two - Three Weeks Out

- We finalize your start date and schedule material and equipment deliveries.
- Now is a great time to prepare for our arrival. We will do our best to keep things tidy, but construction can get a little messy!

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#### **NEW APPROVED PROJECT**

- Your project gets posted on our massive whiteboard schedule, locking in your tentative start date.
- Our whiteboard schedule is built and designed from Lean Construction Theory, which was created for on-time delivery of materials and labor, minimizing site congestion, and maximizing work days.

#### SHOULD FILTER

Four - Five Weeks Out

- We have a formal internal project review by our experienced management team.
- We inform all team members and trade partners about the ins and outs of your project. Everyone is prepared and anxious to get started!

#### KICK-OFF MEETING

Just Prior to Starting

- We formally introduce you to our team, and they get to ask questions before we start.
- We finalize expectations with our team on-site so they get the full extent of the project scope.

# YOUR CONSTRUCTION JOURNEY

#### TEAM BUILDERS...

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## MATERIALS & EQUIPMENT ARRIVAL

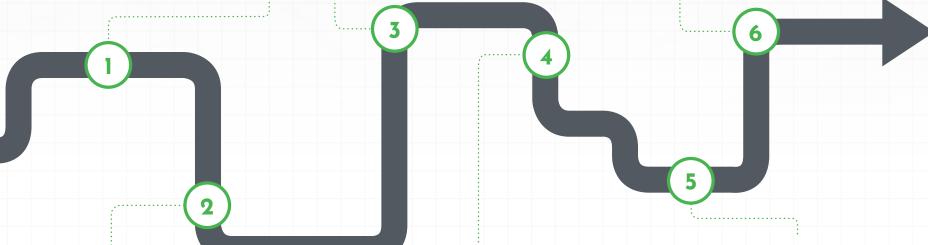
- Materials and equipment deliveries typically show up on-site before we do!
- We coordinate deliveries with you, so you are in the know! Let us know if you have any preference for where they go!

#### **EXECUTE THE PLAN**

- We have our activity checklist and construction schedule. It is time to execute the plan! We are an agile team and know how to handle any issues that arise.
- We have our sub trades ready and on call! Our goal is to minimize non-working days between project phases.

#### **PROJECT CLOSE OUT**

- We are all done! Expect us to invoice for payment after punch list completion!
- Let us know if anything comes up - anything at all! We warranty our workmanship for one year. All product warranties are carried with the manufacturer.



#### **PROJECT START**

- Our crews mobilize and set up their workstations. It is game time!
- Day one typically involves a lot of prep work, demo, and mobilizing tools and materials. Be patient, as we are just getting started!

#### PASS INSPECTIONS

- Plan for temporary pauses in work to allow for inspections. It is never fun, but it's an important part of the process!
- Each trade has its own inspection. From framing and foundation work to finish and trimout.

#### COMPLETE PUNCH LIST ITEMS

- Inevitably, there will be things at the end of your project that need attention. We got you! This is where you let us know what does not meet your standards, and we make it right.
- We will conduct a formal job walk-through with you so that you are left with a good feeling and understanding of your finished product.

Continue to You're On Our Team

# YOU'RE ON OUR TEAM



THANK YOU & FEEDBACK

Thank you so much for the opportunity to complete your project and be your contractor! We would appreciate your feedback! We'd like to know what you loved about working with us and what we can improve upon. Be on the lookout, something might just show up in the mail!

**REVIEW & REFERRAL** 

Our relationship doesn't stop here! If you had a great experience, we would love to reward you for sharing it with others! Additionally, we would love to know if any of your friends, family, or neighbors could benefit from our services. We'd love to work with more people like you!

OUR
RELATIONSHIP
DOESN'T STOP
HERE!

PLAN YOUR NEXT PROJECT

We also know that there is always more to be done! Stay in touch, and let us know what is on your mind next! Repeat clients are the best kind of clients! We look forward to working with you again!

**KEEP IN TOUCH** 

Follow us on Facebook and keep a lookout - we might post your project! We also like to send out a quarterly newsletter to keep in touch while you drum up ideas for your next project.

To follow us on Facebook, visit: facebook.com/teambuilderslimited